

## MARSH IN THAILAND



As one of the fastest growing economies in Asia, Thailand is a newly industrialized economy. However, the economy of Thailand is heavily export-dependent. Given the changing global economic environment, companies in Thailand are facing greater risk exposures, demanding companies to have comprehensive insurance and risk management programs.

As the leading global insurance broking and risk advisory firm, Marsh has been servicing clients in Thailand for over 30 years. Marsh PB Company Limited, a joint venture between Marsh and Thai shareholders, provides a comprehensive range of insurance and risk management services for virtually every type of industry, profession, and government entity throughout Thailand.

Marsh PB has over 90 professional staff in Thailand dedicated to creating and implementing innovative risk management and insurance solutions to help clients succeed.

Marsh and its predecessor companies have been in Asia for nearly 60 years, with over 1,600 professionals in 12 countries. Marsh has been named “Broker of the Year” in Asia in 2004, 2007, 2008, 2009 and 2010 by the Asia Insurance Review, making Marsh the most awarded broker in Asia.

Marsh’s comprehensive suit of services includes:

### INSURANCE BROKING

- Insurance program design
- Placement of all lines of insurance with experienced and secure underwriters
- Advice on insurance security and renewal presentation to markets
- Insurance claims management

### RISK CONSULTING SERVICES

- Risk consulting for all major industries
- Property risks consulting
- Business continuity management
- Forensic Accounting and Claims Services (FACS)

### BUSINESS SEGMENTS

- Large and/or multinational corporations
- Small and medium-size enterprises
- Affinity and personal lines

Marsh in Thailand has specialist divisions within a multi-disciplinary team environment to meet clients' specific needs. These include:

■ Affinity

Designs, implements, and manages insurance and financial service programs for affinity groups, such as association members, franchise owners and other customer groups that have common interests or profiles

■ Aviation

Servicing clients within the aviation industry in Thailand with the support of a global network of over 300 aviation specialists

■ Employee Benefits

Designing and implementing healthcare insurance, personal accident and life and permanent disablement, and third party administration services for businesses

■ Energy

Servicing clients in energy industry including oil and gas (upstream and downstream), chemicals and petrochemicals companies

■ Financial and Professional Liability (FINPRO)

Providing financial risk solutions, including D&O Liability, Professional Indemnity and Crime insurance solutions for financial institutions and commercial businesses

■ Infrastructure

Providing risk and insurance solutions to facilitate the financing, construction and operation of infrastructure assets in areas such as power generation, waste and water treatment, roads, bridges, ports and mines

■ Japan Client Services

Risk and insurance advice for the Thailand operations of Japanese clients

■ Marine

Serving clients in shipping and logistics industries for marine hull and machinery, protection and indemnity, container, marine cargo for corporations and international shipping lines

■ Technology

Providing effective business risk solutions encompassing risk management, insurance and claims consulting for the upstream and downstream technology sectors

■ Trade Credit and Political Risk

Providing tailor-made solutions for managing credits and political risks for corporates and financial institutions

For more information about Marsh in Thailand and other solutions from Marsh, visit [marsh.com](http://marsh.com), or contact your local Marsh representative.

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