

## MARSH IN VIETNAM



Vietnam has experienced rapid development through a unique combination of open market forces and government involvement, revealing attractive growth opportunities for business. This economic transformation brings opportunities but also a changing risk landscape.

As the leading global insurance broking and risk advisory firm, Marsh has been servicing clients in Vietnam since 1994. Marsh Vietnam Limited is a fully foreign owned firm, providing a comprehensive range of insurance and risk management services for virtually every type of industry and profession throughout Vietnam.

Marsh has over 50 professional staff in Vietnam dedicated to creating and implementing innovative risk management and insurance solutions to help clients succeed in this dynamic emerging market.

Marsh and its predecessor companies have been in Asia for nearly 60 years, with over 1,600 professionals in 12 countries.

Marsh's comprehensive suit of services includes:

### INSURANCE BROKING

- Insurance program design
- Placement of all lines of insurance with experienced and secure underwriters
- Advice on insurance security and renewal presentation to markets
- Insurance claims management

### RISK CONSULTING SERVICES

- Risk consulting for all major industries
- Property risks consulting
- Business continuity management
- Forensic Accounting and Claims Services (FACS)

### BUSINESS SEGMENTS

- Large and/or multinational corporations
- Small and medium-size enterprises
- Affinity and personal lines

Marsh Vietnam has specialist divisions within a multi-disciplinary team environment to meet clients' specific needs. These include:

■ Asia Client Services (ACS)

ACS combines local native experienced professionals backed with a global network of resources, providing risk advisory and insurance broking services to Asian clients operating in overseas markets. ACS includes four divisions, offering local language services for clients from China, Korea, Japan and Taiwan

■ Aviation

Servicing clients within the aviation industry in Vietnam with the support of a global network of over 300 aviation specialists

■ Employee Benefits

Designing and implementing healthcare insurance, personal accident and life and permanent disablement, retirement plans and third party administration services for businesses

■ Energy

Servicing clients in energy industry including oil and gas (upstream and downstream), chemicals and petrochemicals companies

■ Financial and Professional Liability (FINPRO)

Providing financial risk solutions, including D&O Liability, Professional Indemnity and Crime insurance solutions for financial institutions and commercial businesses

■ Infrastructure

Providing risk and insurance solutions to facilitate the financing, construction and operation of infrastructure assets in areas such as power generation, waste and water treatment, roads, bridges, ports and mines

■ Marine

Serving clients in shipping and logistics industries for marine hull and machinery, protection and indemnity, container, marine cargo for corporations and international shipping lines

■ Technology

Providing effective business risk solutions encompassing risk management, insurance and claims consulting for the upstream and downstream technology sectors

■ Trade Credit and Political Risk

Providing tailor-made solutions for managing credits and political risks for corporates and financial institutions

For more information about Marsh in Vietnam and other solutions from Marsh, visit [marsh.com](http://marsh.com), or contact your local Marsh representative.

MARSH VIETNAM LIMITED  
6th Floor, Nguyen Hue, District 1  
Ho Chi Minh SR  
Vietnam  
Tel: +848 38227456  
Fax: +848 38227343

[asia.information@marsh.com](mailto:asia.information@marsh.com)

The information contained in this publication provides only a general overview of subjects covered, is not intended to be taken as advice regarding any individual situation, and should not be relied upon as such. Insureds should consult their insurance, legal and other advisors regarding specific coverage issues. All insurance coverage is subject to the terms, conditions, and exclusions of the applicable individual policies. Marsh cannot provide any assurance that insurance can be obtained for any particular client or for any particular risk.

Marsh is part of the family of Marsh & McLennan Companies, including Guy Carpenter, Mercer, and the Oliver Wyman Group (including Lippincott and NERA Economic Consulting).